

Rochester Oratorio Society
 Budget Worksheet
 July 2017 - June 2018

Finance Report March 2018

| Income | Description | 2016-17 | | 2017-18 | |
|-------------------------|-------------------------------------|----------------|------------------|----------------|------------------|
| | | Budget | Actual YTD | Budget | Actual YTD |
| | ROS concert #1 - Beach | \$ 18,000 | \$ 14,446 | \$ 17,800 | \$16,552 |
| | ROS concert #2 - City Sings | 2,150 | 1,750 | 2,000 | \$2,395 |
| | ROS concert #3 - Judas Maccabeus | 7,500 | 7,300 | 15,200 | \$14,041 |
| | ROS concert #4 - Douglas 200 | 9,000 | 9,670 | 8,650 | \$15,065 |
| | ROS concert #5 - Cathedral Classics | 7,500 | 6,757 | 9,400 | \$4,815 |
| | ROS concert #6 | 5,500 | - | - | - |
| Concert Subtotal | | 49,650 | 39,923 | 53,050 | \$52,868 |
| | Public Relations & Marketing | 2,500 | 619 | 925 | \$1,114 |
| | Classical Idol | 36,000 | 36,973 | 35,775 | \$9,689 |
| | Membership | 18,425 | 22,761 | 20,100 | \$19,012 |
| | Development | 61,450 | 78,837 | 66,900 | \$57,296 |
| | Endowment | - | 2,667 | 1,000 | \$1,343 |
| | Resonanz | 2,000 | 4,050 | 4,425 | \$2,250 |
| | Administration | 150 | 24 | 100 | \$1,409 |
| | Golf Tournament | | \$3,754 | | \$100 |
| Total income | | 170,175 | 189,608 | 182,275 | \$145,081 |
| Expenses | | | | | |
| | ROS concert #1 - Beach | 16,820 | 16,554 | 12,196 | \$11,453 |
| | ROS concert #2 - City Sings | 625 | 180 | 200 | \$505 |
| | ROS concert #3 - Judas Maccabeus | - | 150 | 14,554 | \$13,759 |
| | ROS concert #4 - Douglas 200 | 7,550 | 6,444 | 8,450 | \$8,115 |
| | ROS concert #5 - Cathedral Classics | 1,605 | 6,757 | 2,050 | \$73 |
| | ROS concert #6 | 1,000 | - | - | - |
| Concert Subtotal | | 27,600 | 30,085 | 37,450 | \$33,905 |
| | Public Relations & Marketing | 7,700 | 4,329 | 4,830 | \$7,683 |
| | Classical Idol | 15,600 | 18,974 | 14,620 | \$1,758 |
| | Membership | 7,075 | 10,440 | 8,625 | \$8,202 |
| | Development | 3,200 | 3,230 | 3,200 | \$1,917 |
| | Endowment | 500 | 679 | 400 | \$343 |
| | Artistic Expenses | 56,775 | 55,276 | 60,611 | \$42,142 |
| | Resonanz | 750 | 4,050 | 1,175 | \$644 |
| | Administration | 50,674 | 48,775 | 51,256 | \$35,115 |
| | Golf Tournament | | \$1,857 | | \$0 |
| Other Subtotal | | 142,274 | 147,610 | 144,717 | \$131,709 |
| Total Expenses | | 169,874 | 177,695 | 182,167 | \$165,614 |
| Net Income | | \$ 301 | \$ 11,913 | \$ 108 | -\$20,533 |

Checking Acct. \$8,819
 Money Market Acct. \$29,691

Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018

| Concert #1 | Dept 11 | Oct. 28th Bernstein Psalms | | Beach Grand Mass | | |
|--------------------------|------------|-----------------------------|-----------------|------------------|-----------------|-----------------|
| | | | | | | |
| Income | Acct # | Description | 2016-17 | | 2017-18 | |
| | | | Budget | Actual YTD | Budget | Actual YTD |
| | 01-4500-11 | Ticket Sales | \$3,000 | \$3,100 | \$3,300 | \$2,485 |
| | 01-4501-11 | Member ticket sales | \$6,000 | \$5,342 | \$5,400 | \$4,817 |
| | 01-4600-11 | Underwriting/Sponsorship | \$9,000 | \$6,004 | \$9,100 | \$9,250 |
| Total Income | | | \$18,000 | \$14,446 | \$17,800 | \$16,552 |
| Expenses: | | | | | | |
| | 01-6020-11 | Accompanist Supplement | | \$377 | \$279 | \$279 |
| | 01-6050-11 | Advertising | | \$500 | | \$300 |
| | 01-6140-11 | Collaboration expense | | | | \$1,400 |
| | 01-6170-11 | Equipment Rental | \$325 | \$300 | \$325 | \$314 |
| | 01-6171-11 | Performance expense | | | | \$150 |
| | 01-6175-11 | Instrument Rental & Tuning | \$250 | | \$250 | \$100 |
| | 01-6177-11 | Music Rentals | \$700 | \$641 | \$425 | \$294 |
| | 01-6220-11 | Soloists | \$2,200 | \$1,100 | \$3,700 | \$1,800 |
| | 01-6221-11 | Soloists Expenses | | | \$400 | \$400 |
| | 01-6222-11 | Orchestra | \$10,920 | \$11,328 | \$4,692 | \$4,668 |
| | 01-6228-11 | Concert recording | \$350 | \$300 | \$325 | \$300 |
| | 01-6230-11 | Ticket Printing | | \$188 | \$200 | \$73 |
| | 01-6235-11 | Program – Design & Printing | \$675 | \$420 | | \$25 |
| | 01-6245-11 | Venue Rental | \$1,400 | \$1,400 | \$1,600 | \$1,350 |
| Total Expenses | | | \$16,820 | \$16,554 | \$12,196 | \$11,453 |
| Net income (loss) | | | \$1,180 | (\$2,108) | \$5,604 | \$5,099 |

**Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018**

| Concert #2 | Dept 12 | Dec. 4th A City Sings for the Season | | Dec. 3rd A City Sings for the Season | |
|--------------------------|---------------------------------|--------------------------------------|----------------|--------------------------------------|----------------|
| | | Budget | Actual YTD | Budget | Actual YTD |
| Income | | 2016-17 | | 2017-18 | |
| <u>Acct #</u> | <u>Description</u> | | | | |
| 01-4300-12 | Advertising/Programs | \$400 | | | |
| 01-4600-12 | Grants/Underwriting/Sponsorship | \$1,750 | \$1,750 | \$2,000 | \$2,395 |
| 01-4985-12 | In-kind contribution | | | | |
| Total Income | | \$2,150 | \$1,750 | \$2,000 | \$2,395 |
| Expenses: | | | | | |
| 01-6020-12 | Accompanist Supplement | \$125 | | \$200 | |
| 01-6050-12 | Advertising | | | | |
| 01-6170-12 | Equipment Rental | | | | \$295 |
| 01-6220-12 | Soloists | | | | |
| 01-6228-12 | Recording/Sound Engineering | \$250 | | | |
| 01-6235-12 | Program – Design & Printing | \$250 | \$180 | | \$200 |
| 01-6245-12 | Venue rental | | | | \$10 |
| Total Expenses | | \$625 | \$180 | \$200 | \$505 |
| Net income (loss) | | \$1,525 | \$1,570 | \$1,800 | \$1,890 |

**Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018**

| Concert #3 | Dept 13 | Messiah (12/10 & 11) | | Handel | |
|--------------------------|------------------------------|----------------------|----------------|-----------------|-----------------|
| | | Budget | Actual YTD | Budget | Actual YTD |
| Income | | 2016-17 | | 2017-18 | |
| <u>Acct #</u> | <u>Description</u> | | | | |
| 01-4550-13 | Performance Fee | \$7,500 | \$7,300 | | |
| 01-4500-13 | Ticket Sales | | | \$5,000 | \$3,131 |
| 01-4501-13 | Ticket Sales-from membership | | | \$2,700 | \$2,410 |
| 01-4600-13 | Underwriting/Sponsorship | | | \$7,500 | \$8,500 |
| 01-4985-13 | In-kind contribution | | | | |
| Total Income | | \$7,500 | \$7,300 | \$15,200 | \$14,041 |
| Expenses: | | | | | |
| 01-6020-13 | Accompanist Supplement | | | \$279 | \$279 |
| 01-6050-13 | Advertising | | | | \$300 |
| 01-6140-13 | Collaboration Expense | | | | \$50 |
| 01-6170-13 | Equipment Rental | | | \$325 | \$264 |
| 01-6175-13 | Instrument Rental & Tuning | | | \$150 | \$100 |
| 01-6177-13 | Music Rentals | | | \$375 | \$380 |
| 01-6220-13 | Soloists | | | \$2,500 | \$1,700 |
| 01-6221-13 | Soloists Expenses | | | | \$700 |
| 01-6222-13 | Orchestra | | | \$8,800 | \$8,338 |
| 01-6228-13 | Recording/Sound Engineering | | | \$325 | \$300 |
| 01-6230-13 | Ticket Printing | | | \$200 | \$73 |
| 01-6235-13 | Program design & printing | | | | \$25 |
| 01-6245-13 | Venue Rental | | | \$1,600 | \$1,250 |
| Total Expenses | | \$0 | \$0 | \$14,554 | \$13,759 |
| Net income (loss) | | \$7,500 | \$7,300 | \$646 | \$282 |

**Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018**

| Concert #4 | Dept 14 | Mar. 24th Dona Nobis Pacem | | FD Bicentennial | |
|--------------------------|-----------------------------|-------------------------------|----------------|-----------------|-----------------|
| | | Budget | Actual YTD | Budget | Actual YTD |
| Income | | 2016-17 | | 2017-18 | |
| <u>Acct #</u> | <u>Description</u> | | | | |
| 01-4500-14 | Ticket Sales | \$3,000 | \$1,910 | \$3,250 | \$5,695 |
| 01-4501-14 | Member ticket sales | \$6,000 | \$5,760 | \$5,400 | \$4,965 |
| 01-4600-14 | Underwriting/Sponsorship | | \$2,000 | | \$4,405 |
| Total Income | | \$9,000 | \$9,670 | \$8,650 | \$15,065 |
| Expenses: | | | | | |
| 01-6020-14 | Accompanist Supplement | | \$279 | \$300 | \$285 |
| 01-6050-14 | Advertising | | \$699 | | \$200 |
| 01-6140-14 | Collaboration Expense | | \$105 | | |
| 01-6170-14 | Equipment Rental | \$325 | \$300 | \$325 | \$197 |
| 01-6175-14 | Instrument Rental & Tuning | \$150 | | \$100 | |
| 01-6177-14 | Music Rentals | \$770 | \$227 | \$650 | \$586 |
| 01-6220-14 | Soloists | | \$1,000 | \$950 | \$850 |
| 01-6221-14 | Soloists Expenses | \$950 | | \$400 | |
| 01-6222-14 | Orchestra | \$2,730 | \$2,334 | \$3,600 | \$3,174 |
| 01-6228-14 | Recording | \$350 | \$300 | \$325 | \$300 |
| 01-6230-14 | Ticket Printing | | \$188 | \$200 | \$73 |
| 01-6235-14 | Program – Design & Printing | \$675 | \$75 | | \$1,000 |
| 01-6245-14 | Venue Rental | \$1,600 | \$1,450 | \$1,600 | \$1,450 |
| Total Expenses | | \$7,550 | \$6,957 | \$8,450 | \$8,115 |
| Net income (loss) | | \$1,450 | \$2,713 | \$200 | \$6,950 |

**Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018**

| Concert #5 | Dept 15 | Asbury May 12th | | Cathedral Classics | |
|--------------------------|------------------------------|-----------------|----------------|--------------------|----------------|
| | | Budget | Actual YTD | Budget | Actual YTD |
| Income | | 2016-17 | | 2017-18 | |
| <u>Acct #</u> | <u>Description</u> | | | | |
| 01-4500-15 | Ticket Sales | \$1,500 | \$1,379 | \$4,000 | |
| 01-4501-15 | Ticket Sales-from membership | \$6,000 | \$5,378 | \$5,400 | \$4,815 |
| 01-4600-15 | Underwriting/Sponsorship | | | | |
| Total Income | | \$7,500 | \$6,757 | \$9,400 | \$4,815 |
| Expenses: | | | | | |
| 01-6020-15 | Accompanist Supplement | \$280 | \$279 | \$475 | |
| 01-6050-15 | Advertising | | \$639 | | |
| 01-6170-15 | Equipment Rental | | | | |
| 01-6175-15 | Instrument Rental & Tuning | \$150 | | | |
| 01-6177-15 | Music Rentals | | | | |
| 01-6220-15 | Soloists | \$400 | \$400 | \$650 | |
| 01-6221-15 | Soloists Expenses | | | | |
| 01-6222-15 | Orchestra | \$100 | | | |
| 01-6228-15 | Recording | | \$300 | \$325 | |
| 01-6230-15 | Ticket Printing | | \$188 | \$200 | \$73 |
| 01-6235-15 | Program – Design & Printing | \$675 | | | |
| 01-6245-15 | Venue Rental | | | \$400 | |
| Total Expenses | | \$1,605 | \$1,806 | \$2,050 | \$73 |
| Net income (loss) | | \$5,895 | \$4,951 | \$7,350 | \$4,742 |

**Rochester Oratorio Society
 Budget Worksheet
 July 2017 - June 2018**

Concert #6

Dept 16

May 25 La Boheme

Income

| | | 2016-17 | | 2018 Budget |
|---------------------|--------------------|--------------------|-------------------|-------------|
| <u>Acct #</u> | <u>Description</u> | <u>2017 Budget</u> | <u>Actual YTD</u> | |
| 01-4550-16 | Performance Fee | \$5,500 | | |
| Total Income | | \$5,500 | - | - |

Expenses:

| | | | | |
|-----------------------|------------------------|----------------|---|---|
| 01-6020-16 | Accompanist Supplement | \$650 | | |
| 01-6245-16 | Venue Rental | \$350 | | |
| Total Expenses | | \$1,000 | - | - |

Net income (loss)

| | | | | |
|--|--|----------------|---|---|
| | | \$4,500 | - | - |
|--|--|----------------|---|---|

Rochester Oratorio Society
 Budget Worksheet
 July 2017 - June 2018

Public
 Relations and
 Marketing

Dept 30

| Income | Acct # | Description | 2016-17 | | 2017-18 | |
|--------------------------|------------|------------------------------------|------------------|------------------|------------------|------------------|
| | | | Budget | Actual YTD | Budget | Actual YTD |
| | 01-4300-30 | Advertising for Programs | \$1,500 | \$200 | \$500 | \$600 |
| | 01-4985-30 | In-kind contribution | \$1,000 | \$419 | \$425 | \$514 |
| Total Income | | | \$2,500 | \$619 | \$925 | \$1,114 |
| Expenses: | | | | | | |
| | 01-6048-30 | Constant Contact | \$1,000 | \$610 | \$780 | \$585 |
| | 01-6050-30 | Advertising | \$1,250 | \$857 | \$900 | |
| | 01-6060-30 | Marketing Consultant | \$1,250 | \$927 | \$1,200 | \$300 |
| | 01-6150-30 | Dues and Fees (Visit Roch) | \$200 | \$200 | \$200 | |
| | 01-6210-30 | Flyer/Sponsor Website | | \$385 | \$400 | |
| | 01-6230-30 | Brochure/Program Design & Printing | \$4,000 | \$1,350 | \$1,350 | \$6,798 |
| Total Expenses | | | \$7,700 | \$4,329 | \$4,830 | \$7,683 |
| Net income (loss) | | | (\$5,200) | (\$3,710) | (\$3,905) | (\$6,569) |

Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018

Classical Idol **Dept 40**

| Income | Acct # | Description | 2016-17 | | 2017-18 | |
|--------------------------|---------------|----------------------------|-----------------|-------------------|-----------------|-------------------|
| | | | Budget | Actual YTD | Budget | Actual YTD |
| | 01-4040-40 | Donations | | \$7,990 | \$8,000 | \$3,995 |
| | 01-4058-40 | Contestant Entrance Fees | | \$2,756 | \$2,475 | \$104 |
| | 01-4072-40 | Auction | | \$4,565 | \$4,600 | |
| | 01-4073-40 | Raffle | | \$3,140 | \$3,000 | \$250 |
| | 01-4250-40 | T-shirt fundraiser | | | | \$560 |
| | 01-4300-40 | Advertising/Programs | | \$515 | \$500 | |
| | 01-4500-40 | Ticket Sales (Finals) | | \$9,732 | \$9,400 | \$1,880 |
| | 01-4600-40 | Underwriting/ Sponsorship | | \$7,975 | \$7,500 | \$2,900 |
| | 01-4985-40 | In Kind Contributions | | \$300 | \$300 | |
| Total Income | | | \$36,000 | \$36,973 | \$35,775 | \$9,689 |
| Expenses: | | | | | | |
| | 01-6020-40 | Accompanist | | \$750 | \$750 | |
| | 01-6050-40 | Advertising/Flyer | | \$1,012 | \$575 | \$602 |
| | 01-6175-40 | Instrument Rental & Tuning | | | | |
| | 01-6220-40 | Professional Fees | | \$270 | \$270 | |
| | 01-6220-40 | Emcee Honorarium | | \$100 | \$100 | |
| | 01-6223-40 | Judge Honoraria | | \$3,905 | \$2,000 | |
| | 01-6227-40 | Photographer | | \$175 | | |
| | 01-6228-40 | Recording/Sound | | \$724 | \$250 | |
| | 01-6230-40 | Ticket Printing | | \$103 | \$125 | \$39 |
| | 01-6235-40 | Program -Design & Printing | | \$1,350 | \$1,100 | \$325 |
| | 01-6245-40 | Venue Rental | | \$3,022 | \$2,300 | \$100 |
| | 01-6250-40 | Raffle expenses | | \$1,335 | \$1,350 | \$129 |
| | 01-6255-40 | T-shirt expense | | | | \$563 |
| | 01-6265-40 | Event Supplies | | \$670 | \$550 | |
| | 01-6267-40 | Prizes | | \$4,500 | \$4,500 | |
| | 01-6269-40 | Food and drink | | \$1,058 | \$750 | |
| Total Expenses | | | \$15,600 | \$18,974 | \$14,620 | \$1,758 |
| Net income (loss) | | | \$20,400 | \$17,999 | \$21,155 | \$7,931 |

**Rochester Oratorio Society
Budget Worksheet
July 2017-June 2018**

Membership Dept 50

| Income | | 2016-17 | | 2017-18 | |
|--------------------------|----------------------|-----------------|-------------------|-----------------|-------------------|
| | | Budget | Actual YTD | Budget | Actual YTD |
| <u>Acct #</u> | <u>Description</u> | | | | |
| 01-4040-50 | Member Sponsor | | | | |
| | Donations/Angels | \$125 | \$823 | \$500 | \$743 |
| 01-4074-50 | Activities/Banquet | | \$250 | | \$150 |
| 01-4177-50 | Music | \$4,000 | \$6,960 | \$5,000 | \$6,979 |
| 01-4200-50 | Dues | \$12,300 | \$11,650 | \$11,600 | \$10,160 |
| 01-4250-50 | Member fundraiser | \$1,000 | \$2,253 | \$2,000 | \$710 |
| 01-4265-50 | Concert Attire | \$1,000 | \$825 | \$1,000 | \$270 |
| Total Income | | \$18,425 | \$22,761 | \$20,100 | \$19,012 |
| Expenses | | | | | |
| 01-6050-50 | Ads – Auditions | \$250 | | | |
| 01-6160-50 | Activities/Banquet | | \$100 | | |
| 01-6177-50 | Music | \$4,000 | \$7,202 | \$5,300 | \$7,747 |
| 01-6210-50 | Recruitment | \$500 | \$74 | | |
| 01-6250-50 | Member fundraiser | \$1,000 | \$2,456 | \$2,000 | \$455 |
| 01-6265-50 | Concert Attire | \$1,000 | \$608 | \$1,000 | |
| 01-6300-50 | Award & Recognition | \$200 | | \$200 | |
| 01-6550-50 | Audition Accompanist | \$125 | | \$125 | |
| Total Expenses | | \$7,075 | \$10,440 | \$8,625 | \$8,202 |
| Net income (loss) | | \$11,350 | \$12,321 | \$11,475 | \$10,810 |

**Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018**

Development Dept 60

| Income | Acct # | Description | 2016-17 | | 2017-18 | |
|--------------------------|---------------|----------------------------------|-----------------|-------------------|-----------------|-------------------|
| | | | Budget | Actual YTD | Budget | Actual YTD |
| | 01-4047-60 | RACF Endowment | \$6,800 | \$7,851 | \$7,800 | \$6,095 |
| | | Fundraising events (Roc the day) | \$650 | \$1,023 | \$1,000 | \$388 |
| | 01-4590-60 | Miscellaneous | | \$76 | | \$124 |
| | 01-4610-60 | Grants | \$4,500 | \$11,025 | \$6,100 | \$1,500 |
| | 01-4700-60 | Patron Support | \$24,000 | \$33,862 | \$27,000 | \$24,189 |
| | 01-4705-60 | Special Patron Support | \$25,000 | \$25,000 | \$25,000 | \$25,000 |
| | 01-4710-60 | Corporate Support | \$500 | | | |
| Total Income | | | \$61,450 | \$78,837 | \$66,900 | \$57,296 |
| Expenses | | | | | | |
| | 01-6160-60 | Entertainment & Meetings | | | | |
| | 01-6265-60 | Program Expenses – Dev. Ltr | \$3,200 | \$3,230 | \$3,200 | \$1,917 |
| Total Expenses | | | \$3,200 | \$3,230 | \$3,200 | \$1,917 |
| Net income (loss) | | | \$58,250 | \$75,607 | \$63,700 | \$55,379 |

Rochester Oratorio Society
 Budget Worksheet
 July 2017 - June 2018

Endowment Dept 64

| Income <u>Acct #</u> | <u>Description</u> | 2016-17 | | 2017-18 | |
|--------------------------|-----------------------------|----------------|-------------------|----------------|-------------------|
| | | <u>Budget</u> | <u>Actual YTD</u> | <u>Budget</u> | <u>Actual YTD</u> |
| 01-4040-64 | Endowment gifts | | \$2,667 | \$1,000 | \$1,343 |
| Total Income | | \$0 | \$2,667 | \$1,000 | \$1,343 |
| Expenses | | | | | |
| 01-6160-64 | Entertainment & Meetings | | \$39 | \$200 | |
| 01-6171-64 | Event Expenses | \$300 | | | |
| 01-6200-64 | Postage | \$200 | | \$200 | \$343 |
| 01-6230-64 | Brochure Design | | \$360 | | |
| 01-6230-64 | Printing | | \$280 | | |
| 01-6260-64 | Supplies | | | | |
| 01-6265-64 | Program Expenses – Dev. Ltr | | | | |
| Total Expenses | | \$500 | \$679 | \$400 | \$343 |
| Net income (loss) | | (\$500) | \$1,988 | \$600 | \$1,000 |

**Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018**

**Artistic
Expenses**

Dept 70

| Expenses | | 2016-17 | | 2017-18 | |
|-----------------------|------------------------------|----------------------|--------------------------|----------------------|--------------------------|
| | | <u>Budget</u> | <u>Actual YTD</u> | <u>Budget</u> | <u>Actual YTD</u> |
| <u>Acct #</u> | <u>Description</u> | | | | |
| 01-6010-70 | Salaries – Artistic Director | \$44,300 | \$44,217 | \$47,906 | \$33,782 |
| 01-6015-70 | Horizons at Harley | \$500 | | | |
| 01-6020-70 | Salaries – Accompanist | \$4,000 | \$4,125 | \$4,550 | \$3,375 |
| 01-6030-70 | Payroll Taxes – 9% | \$4,000 | \$3,840 | \$4,300 | \$2,907 |
| 01-6220-70 | Accompanist – Misc | | | | \$50 |
| 01-6230-70 | Printing-Business Cards | | | \$75 | \$65 |
| 01-6245-70 | Rehearsal Venue | \$3,100 | \$2,400 | \$3,100 | \$1,425 |
| 01-6150-70 | Dues & Fees: | | | | |
| | Arts & Cultural Council | | | | \$175 |
| | Rochester Choral Consortium | \$150 | \$175 | \$50 | \$35 |
| | BMI – Royalty Fees | \$250 | \$234 | \$250 | \$236 |
| | ASCAP | \$300 | \$285 | \$380 | \$92 |
| Total Expenses | | \$56,600 | \$55,276 | \$60,611 | \$42,142 |

Rochester Oratorio Society
 Budget Worksheet
 July 2017 - June 2018

Resonanz Dept 80

| Income | | 2016-17 | | 2017-18 | |
|--------------------------|---------------------|----------------|-------------------|----------------|-------------------|
| | | <u>Budget</u> | <u>Actual YTD</u> | <u>Budget</u> | <u>Actual YTD</u> |
| <u>Acct #</u> | <u>Description</u> | | | | |
| 01-4040-80 | Donations | | | | |
| 01-4550-80 | Performance Fees | \$2,000 | \$4,050 | \$3,500 | \$1,325 |
| 01-4610-80 | Grant - GRCC | | | \$925 | \$925 |
| Total Income | | \$2,000 | \$4,050 | \$4,425 | \$2,250 |
| Expenses | | | | | |
| 01-6020-80 | Accompanist | \$150 | \$170 | \$100 | \$165 |
| 01-6171-80 | Performance expense | | \$285 | \$750 | \$119 |
| 01-6177-80 | Music | \$600 | \$117 | \$325 | \$260 |
| 01-6245-80 | Rehearsal Venue | | \$100 | | \$100 |
| Total Expenses | | \$750 | \$672 | \$1,175 | \$644 |
| Net income (loss) | | \$1,250 | \$3,378 | \$4,100 | \$1,606 |

**Rochester Oratorio Society
Budget Worksheet
July 2017 - June 2018**

Administration Dept 90

| Income | Acct # | Description | 2016-17 | | 2018 Budget | |
|--------------------------|---------------|------------------------------------|-------------------|-------------------|--------------------|-------------------|
| | | | Budget | Actual YTD | Budget | Actual YTD |
| | 01-4250-90 | Miscellaneous income | \$150 | \$14 | \$100 | \$399 |
| | 01-4610-90 | Grant | | | | \$1,000 |
| | 01-4980-90 | Interest Income | | \$10 | | \$10 |
| Total Income | | | \$150 | \$24 | \$100 | \$1,409 |
| Expenses | | | | | | |
| | 01-6020-90 | Salaries – Arts Administrator | \$24,500 | \$24,528 | \$25,235 | \$17,838 |
| | 01-6022-90 | Registrar | \$3,100 | \$3,168 | \$3,263 | \$2,176 |
| | 01-6025-90 | Salary - Accountant | \$6,200 | \$6,216 | \$6,402 | \$4,268 |
| | 01-6030-90 | Payroll Taxes - 9% | \$3,042 | \$1,876 | \$3,141 | \$1,365 |
| | 01-6110-90 | Credit Card fees | \$700 | \$802 | \$700 | \$591 |
| | 01-6120-90 | Board Expense | | | | |
| | 01-6150-90 | Tax Filing Fees | \$75 | \$75 | \$75 | \$75 |
| | 01-6160-90 | Personnel Development | | | | |
| | 01-6170-90 | Office Equipment | \$150 | | | \$50 |
| | 01-6178-90 | Information Technology | \$150 | | | \$434 |
| | 01-6180-90 | Insurance – Director's & Officer's | \$732 | \$692 | \$700 | |
| | 01-6180-90 | Workers Compensation | \$250 | \$125 | \$125 | |
| | 01-6180-90 | Insurance – Liability | \$700 | \$691 | \$700 | |
| | 01-6180-90 | Insurance – DBL | | \$475 | \$475 | |
| | 01-6180-90 | Insurance - PFL | | | | \$217 |
| | 01-6190-90 | Website Host and License | \$500 | \$152 | \$40 | \$483 |
| | 01-6200-90 | Postage & Permit fees | \$350 | \$298 | \$350 | \$394 |
| | 01-6224-90 | Payroll Service fees | \$1,025 | \$1,073 | \$1,250 | \$829 |
| | 01-6230-90 | Printing – Stationary, Envelopes | \$500 | | | \$449 |
| | 01-6245-90 | Office Rent | \$6,000 | \$6,000 | \$6,000 | \$4,000 |
| | 01-6260-90 | Office Supplies | \$1,600 | \$1,467 | \$1,600 | \$1,149 |
| | 01-6270-90 | Telephone | \$1,100 | \$1,137 | \$1,200 | \$797 |
| Total Expenses | | | \$50,674 | \$48,775 | \$51,256 | \$35,115 |
| Net income (loss) | | | (\$50,524) | (\$48,751) | (\$51,156) | (\$33,706) |

Rochester Oratorio Society
 Budget Worksheet
 July 2017-2018

Golf Tournament

Dept 67

ROS Golf Tournament

Income

| <u>Acct #</u> | <u>Description</u> | 2016-17 | | 2018 Budget | |
|---------------------|--------------------|--------------------|-------------------|---------------|-------------------|
| | | <u>2017 Budget</u> | <u>Actual YTD</u> | <u>Budget</u> | <u>Actual YTD</u> |
| 01-4250-67 | Golf dinner | | \$148 | | |
| 01-4500-67 | Entry fee | | \$2,956 | | |
| 01-4600-67 | Sponsorships | | \$650 | | \$100 |
| Total Income | | | \$3,754 | | \$100 |

Expenses:

| | | | | | |
|-----------------------|-------------------|--|----------------|--|--|
| 01-6050-67 | Advertising | | \$312 | | |
| 01-6230-67 | Program design | | \$985 | | |
| 01-6171-67 | Venue Rental | | \$500 | | |
| 01-6265-67 | Registration site | | \$60 | | |
| Total Expenses | | | \$1,857 | | |

Net income (loss)

| | | | | | |
|--|--|--|----------------|--|--------------|
| | | | \$1,897 | | \$100 |
|--|--|--|----------------|--|--------------|